

FAST WINS FOR NEW CISOs

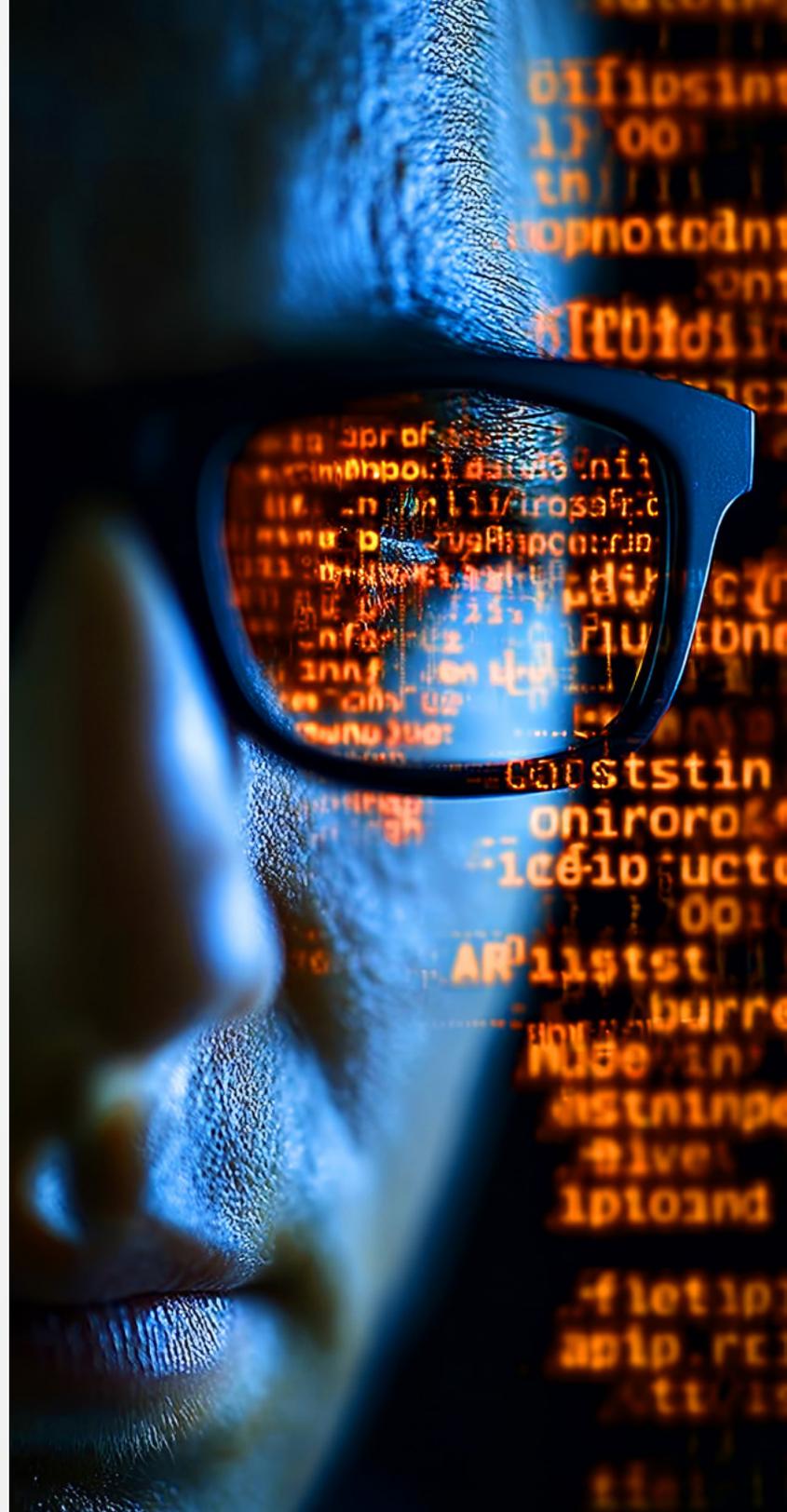
GUIDE

A Tactical Checklist to Build Credibility Fast



DEEPWATCH™

Always Watching. Always Protecting.™





SUMMARY

Threats won't wait for you to feel ready in your new role.

Early traction matters when you're inheriting a complex environment, managing executive expectations, and working against the clock. Quickly establish control, reduce real risk, and prove value in business terms with these steps.



DEEPWATCH™
Always Watching. Always Protecting.



01

VALIDATE AND PRIORITIZE ASSET INVENTORY

WHY IT MATTERS:

Visibility gaps = risk blind spots.
Before you can defend, you need
to know what you're protecting.

ACTIONS:

- Audit your asset inventory—assume your configuration management database is ~60% accurate at best.
- Identify unmanaged devices, legacy infrastructure, and cloud workloads.
- Prioritize assets by business impact (customer-facing apps, finance systems, regulated data).

QUICK WIN METRIC:

% increase in verified crown-jewel
asset coverage



02

EXPAND AND MAP TELEMETRY COVERAGE

WHY IT MATTERS:

You can't detect or respond to what you can't see.

ACTIONS:

- Validate log sources across identity, cloud, endpoint, and network.
- Map telemetry coverage to your SIEM or MDR platform—where are the gaps?
- Run a simulated lateral movement or identity-based attack—can you trace the full path?

QUICK WIN METRIC:

of new log sources onboarded
+ % telemetry coverage on
high-risk assets



03

FIX OR CONTAIN CRITICAL VULNERABILITIES

WHY IT MATTERS:

Demonstrating a measurable reduction in exploitable risk builds immediate trust.

ACTIONS:

- Prioritize patching for actively exploited or high-impact CVEs (especially on internet-facing assets).
- Where patching isn't possible, apply compensating controls: isolation, stricter logging, firewall tuning.
- Use threat intelligence to prioritize by exploitability, not just CVSS scores.

QUICK WIN METRIC:

of critical vulnerabilities remediated or mitigated within 30 days



04

DELIVER A 30-DAY EXECUTIVE SCORECARD

WHY IT MATTERS:

CISOs don't just fix things—they frame security as a business enabler.

ACTIONS:

- Package before/after metrics into a clean, visual report for execs.
- Align outcomes to business priorities: reduced downtime risk, faster incident response, improved audit posture.
- Include a roadmap preview—what you've learned, where you're going, and what support you'll need.

QUICK WIN METRIC:

On-time delivery of scorecard + executive feedback or sponsorship earned



DEEPWATCH™

Always Watching. Always Protecting™.

FAST WINS FOR NEW CISOs GUIDE

You can transform your organization from a reactive to a preemptive and proactive security posture by stopping threats before they are exploited.
Get started with Deepwatch CTEM today.

[LEARN MORE](#)

www.deepwatch.com

Follow us:

[Blog](#) | [LinkedIn](#) | [Facebook](#)